REVISED

Exhibit B To Registration Statement Under the Foreign Agents Registration Act of 1938, as amended

OMB No. 1105-0007 Approval Expires Nov. 30, 19

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant Name of Foreign Principal Charles von Loewenfeldt, Inc. Embassy of Japan at Washington, D.C.

Check Appropriate Boxes:

- 1. XX The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- 2.

 There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.

 The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

On behalf of the Embassy, registrant works closely with educators who have visited Japan on fellowships in the planning, organizing and carrying out of workshops for social studies teachers that deal with how to teach about contemporary Japan.

We also maintain a communications network, both oral and written, with some 300 "Japan Alumni," educators who have visited Japan on fellowships underwritten by various Japanese organizations. Our goal is to help each educator keep up to date on what is happening in Japan-related teaching, and to encourage them to share their work and ideas with each other and with other educators who have not had an opportunity to go to Japan to see, hear, and feel for themselves

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5. Describe fully the activities the rep	gistrant engages in or proposes to engage in	on behalf of the above foreign principal.
Please see descripti	lon of activities under #4.	
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6. Will the activities on behalf of the Yes □ No √2	above foreign principal include political act	tivities as defined in Section 1(o) of the Act?
If yes, describe all such political actions to be employed to the such political actions are such as the		elations, interests or policies to be influenced
together with the means to be emp	proyect to acqueve this purpose.	
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Date of Exhibit B	Name and Title	Signature
December 12, 1986	Susan Crosier, Exec. Vice Pr	es. Susan Crosier
¹ Political activity as defined in Section I(o) of the Act means t indoctrinate, convert, induce, persuade, or in any other wa	he dissemination of political propaganda and any other activity which the y influence any agency or official of the Government of the United Sta	e person engaging therein believes will, or which he intends to, prevail upon tes or any section of the public within the United States with reference to

formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign political party.

CONTRACT

This contract is between the Embassy of Japan at Washington, D.C. and the public relations firm of Charles von Loewenfeldt, Inc. in San Francisco, California.

It is understood and mutually agreed that Charles von Loewenfeldt, Inc. will undertake in behalf of the Embassy of Japan the following projects within the period April 1, 1986 to March 31, 1987:

- (1) Plan, organize and carry out a series of four Teacher Workshops on Japan in different cities of the United States. Compensation for services and expenses shall be \$25,600.
- (2) Maintain year-round communication with the "Japan Alumni" and coordinate their Japan-related activities. Compensation for services and expenses shall be \$7,000.

Compensation, as noted above, totalling \$32,600., shall be due and payable when the projects are completed.

AGREED:

5/23/1986

(dated)

For Charles von Loewenfeldt, Inc.

5/23/1986

(dated)